

In the words of some people that made a decision to invest in coaching.

1. Who are you and what do you do?

After completing studies at Geisinger Medical Center School of Nursing, I worked as a critical care Registered Nurse for 10 years prior to starting my business. Today, I am an independent Sales Director with a Dual Marketing Direct Sales company. I have been married for 25 years to my husband John. I have two sons ages 22 and 19.



2. What was going on in your personal or business life leading up to hiring a coach?

I have experienced great success in my career but felt there was an invisible barrier between myself and my goal-i couldn't fix what I couldn't see. Nate has helped those details come into focus.

3. What were you looking for in a coach?

The defining moment that led me to consider coaching was when I realized that Nate was a true servant leader, with his only focus being my goals and my family.

4. What results were you expecting from working with a coach?

I can't say I had specific goals, just open to it.

5. What qualities and characteristics were you looking for in a coach?

I have never worked with a coach before. I work with Nate because of his honesty, candor, generosity and dedication to serve others.

6. Why did you hire Nate Scott?

7. What specific value have you experienced since working with Nate Scott and how long did it take before you started seeing the benefit of having him as your coach?

I am working with Nate because I am ready, willing and able to take a quantum leap but needed an interpreter. He has been that for me.

8. What recommendation would you give to someone that is or hasn't considered hiring Nate as their coach?

Nate is the ideal coach for someone who is ready for the next step in their leadership. His book is just the tip of the iceberg. Stop wandering without a map. He can help you get on course for success!

"The difference between 211 and 212 degree F is just one degree but it makes a world of difference-the difference between a simmer and a boil. I needed to find a way to bring the change to my business. Nate's wisdom, patience and candor has helped me create a plan for my financial future! Thank you for your investment in me. I will honor it with my success!" – Megan Swope